

IONOS SUMMIT

Level p!

Level UP your business with the IONOS Partner Ecosystem

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“Become the One-Stop-Shop
for Sovereign Cloud Solutions”

A decorative network diagram consisting of a series of interconnected nodes and lines, rendered in a light blue color, is positioned in the bottom-left corner of the slide. The nodes are small circles, and the lines are thin, creating a web-like structure that suggests connectivity and technology.

“Become the One-Stop-Shop for Sovereign Cloud Solutions”

- 1 Ensure Compliance & Security Leadership
- 2 Build Strategic Partnerships & Ecosystems
- 3 Develop a Comprehensive Product & Service Portfolio
- 4 Deliver Superior Customer Experience
- 5 Cutting-edge Marketplace Experience for Partner & Customers

1. ENSURE COMPLIANCE & SECURITY LEADERSHIP

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2. BUILD STRATEGIC PARTNERSHIPS & ECOSYSTEMS

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Agency Partner



Web Presence
&
Productivity

Value Added Distributor



Managed Services
for IT Resellers

Value Added Reseller



360° Managed
IT Services
for customers

ISV Partner



SaaS
&
BYOL

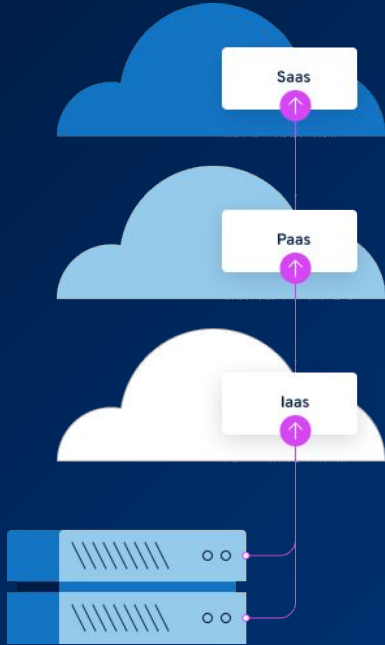
Consulting Partner



Consultancy of
complex IT
&
AI Solutions

3. DEVELOP A COMPREHENSIVE PRODUCT PORTFOLIO

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Consume

Software as a Service

Consumer Applications

Build

Platform as a Service

GitLab-as-a-Service

Database-as-a-Service

Managed Kubernetes

Big-Data-Toolkit

AI-Model Hub

Backup-as-a-Service

Host

Infrastructure as a Service

Operating Systems

Physical Server

Networking & DC Fabric

Virtual Machines

Storage (Block/Object)

Load Balancing,
Firewalls, DDoS

4. DELIVER SUPERIOR CUSTOMER EXPERIENCE

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A screenshot of an outdated spreadsheet-based pricing calculator. The interface is cluttered with multiple columns and rows of data, including various server configurations and their associated costs. The overall appearance is dated and lacks a modern user interface.

Outdated

A screenshot of the new IONOS Public Cloud Pricing Calculator. The interface is clean and modern, featuring a header with the IONOS logo and the title "Public Cloud Pricing Calculator". Below the header, there are instructions and three example architecture cards: "3 Tier Architecture", "Distributed Subnetted Cluster", and "Branch office". At the bottom, there are input fields for "Compute Engine" (Number of instances, Instance type, Region, OS, Storage) and "Cost Estimation" (Configure the calculator engine to get an estimate of the price). A large blue arrow points from this interface towards the right.

Three products only...

A screenshot of the new online price calculator interface. The main heading is "Cloud Preisrechner" with a sub-heading "Compute Engine". Below this, there are several sections: "Server 1" (Database Server), "Kostenschätzung" (Cost Estimation) showing a list of services like Database Server, Application Server, and Managed Kubernetes with their respective costs and a total sum of 358,48 €. There is also a "Public Cloud Preisrechner" window overlaid on the main interface. The overall design is professional and user-friendly.

New online price calculator

5. CUTTING-EDGE MARKETPLACE EXPERIENCE

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Partner Network

Partner Solutions

Marketplace

Partner-centric

IONOS Cloud Marketplace

Erstklassige Software-Lösungen für Ihre Cloud

Setzen Sie auf Third-Party-Software - von führenden IONOS ISV-Partnern entwickelt und über unsere Cloud-Plattform betrieben. Ihr mehr-1-einstufig und Effizienz im Geschäftstag.

Software-Designs entdecken

- IT-HAUS GmbH** Gold Partner
- mosaic IT GmbH** Silver Partner
- G DATA CyberDefense AG** Gold Partner
- f5**
- Conceptboard Cloud Service**
- Cronon GmbH** Platinum Partner

Product-centric

IONOS Cloud Marketplace

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Software-Designs entdecken

Software-Lösungen der IONOS ISV-Partner

Empfehle Produkte, perfekt auf Ihre Bedürfnisse abgestimmt und bei vielen IONOS-Kunden und Kunden im Einsatz.

- Data & More | Data Breach** SaaS
- BIG-IP Access Policy Manager (APM)** SaaS
- Conceptboard Hybrid Cloud** SaaS
- Veeva Veeva Cloud PEX - Powered by IONOS** SaaS

Customer-centric

IONOS Cloud Marketplace

Entdecken Sie spezialisierte Cloud-Anwendungen für Ihr Unternehmen, für die Verwendung mit oder in der IONOS Cloud

Search by product, keyword or partner

Refine search

- Product Type: General, Service, BYOL, SaaS, SaaS & BYOL
- Industry Categories (tbd): Lorem Ipsum Dolor, Lorem Ipsum Dolor, Lorem Ipsum Dolor
- Business Applications, Data Products, DevOps, Infrastructure Software, IoT, Machine Learning, Managed Service

Featured Partners

- Data & More | Data Breach** SaaS
- Conceptboard Hybrid Cloud** SaaS
- BIG-IP Access Policy Manager (APM)** SaaS
- Veeva Veeva Cloud PEX - Powered by IONOS** SaaS
- Conceptboard Hybrid Cloud** SaaS
- Veeva Veeva Dedicated Cloud PEX - Powered by IONOS** SaaS
- Conceptboard Hybrid Cloud** SaaS



Thank you!