

Acronis

#CyberFit

Cyber Defense in the AI Era

Opportunities and Challenges Ahead

Candid Wüest

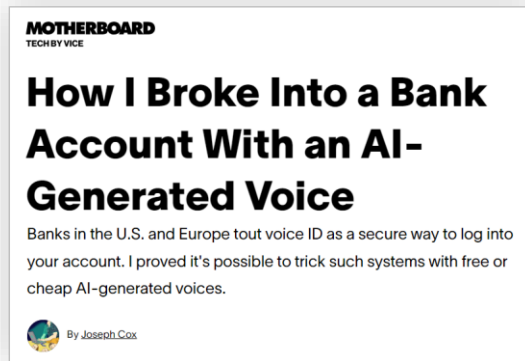




**Artificial
Intelligence
is Everywhere**

DeepFakes – Video/Audio/Image

- BEC/CEO fraud with fake voice/video calls
 - Realtime DeepFake or pre-generated sequences
- DeepFake as-a-service offers e.g. for KYC bypass
- Synthetic Identities for social media & industrial espionage



AI malware is not the same as AI malware

Difficult to know if an attack was created with AI



AI powered Threat

e.g. fully autonomous malware which contains an AI model and adapts itself.

Probability: ○○○○○
Impact: ●●●●○



AI generated Threat

e.g. malware script created by ChatGPT that does not contain any LLM parts.

Probability: ●●●○○
Impact: ○○○○○



AI supported Threat

e.g. phishing email mass sender script created by GenAI, which personalizes data via LinkedIn.

Probability: ●●●●○
Impact: ●●○○○

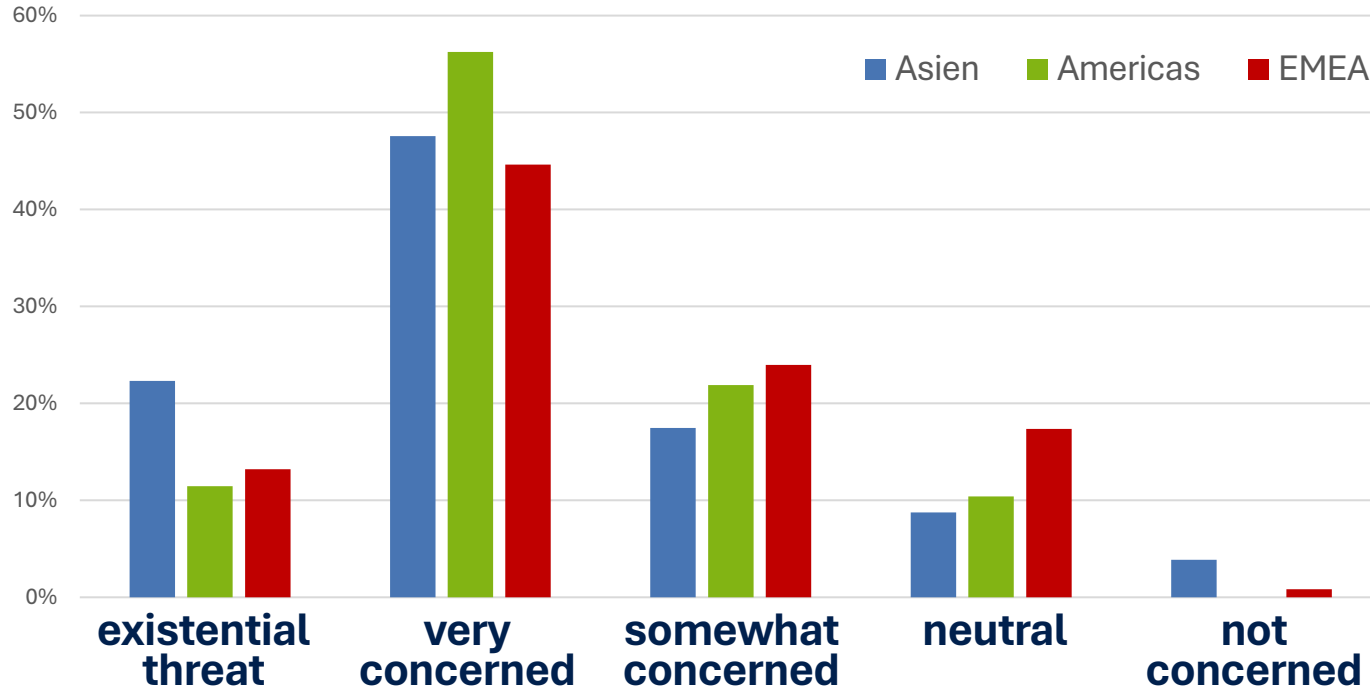


Threat against the AI

e.g. exploiting classification weights to evade malware detection.

Probability: ●●○○○
Impact: ●●●○○

How concerned are you about cybercriminals using AI to carry out an attack?



Survey Acronis 2023

Asymmetric attacks

Attacker

Minimal effort

Little expertise

Fast and scaled



Defender

Great effort

Expertise necessary

Time consuming



Traditional Security Fails



Growing attack surface

- Multiple customers in remote locations
- Mix of on-premises and cloud-based workloads
- Private and public clouds



Security infrastructure gaps

- Multiple security tools deployed for different customers
- Siloed security infrastructure
- Too many alerts overwhelming technicians, and lack of talent



Sophisticated cyberthreats

- Advanced persistent threats (APTs)
- AI-supported attacks, supply chain attacks & zero-day vulnerabilities
- Ransomware generators and ransomware-as-a-service

Common challenges for IT service providers

Specialists



- Many unfilled positions in IT, especially in IT security
- Overburdened IT departments
- More training, courses

Transformation



- Rapid development and constant adjustments
- Cloud computing
- Artificial intelligence
- Automation

IT security and data protection



- Increasing cyberattacks
- Increasing need for robust security solutions
- Stricter data protection regulations

Cost pressure



- Uncertain economic environment
- Optimize costs while increasing efficiency
- Liability risk and legal obligations

Complex IT environments



- Growing number of systems, devices and locations
- Complex updates & patches
- More IT support

How AI is changing cyber security

AI-Driven Threat Detection



- Fast AI-Driven Threat Detection
- Find anomalies in the data noise
- Adapt a localized self-learning AI model

Human-AI Collaboration



- Human-AI Collaboration in Security Operations Centers
- Explainability of detections

Automation



- Automating Routine Security Tasks
- Less human errors
- Automate mitigation and respond

Data Visibility



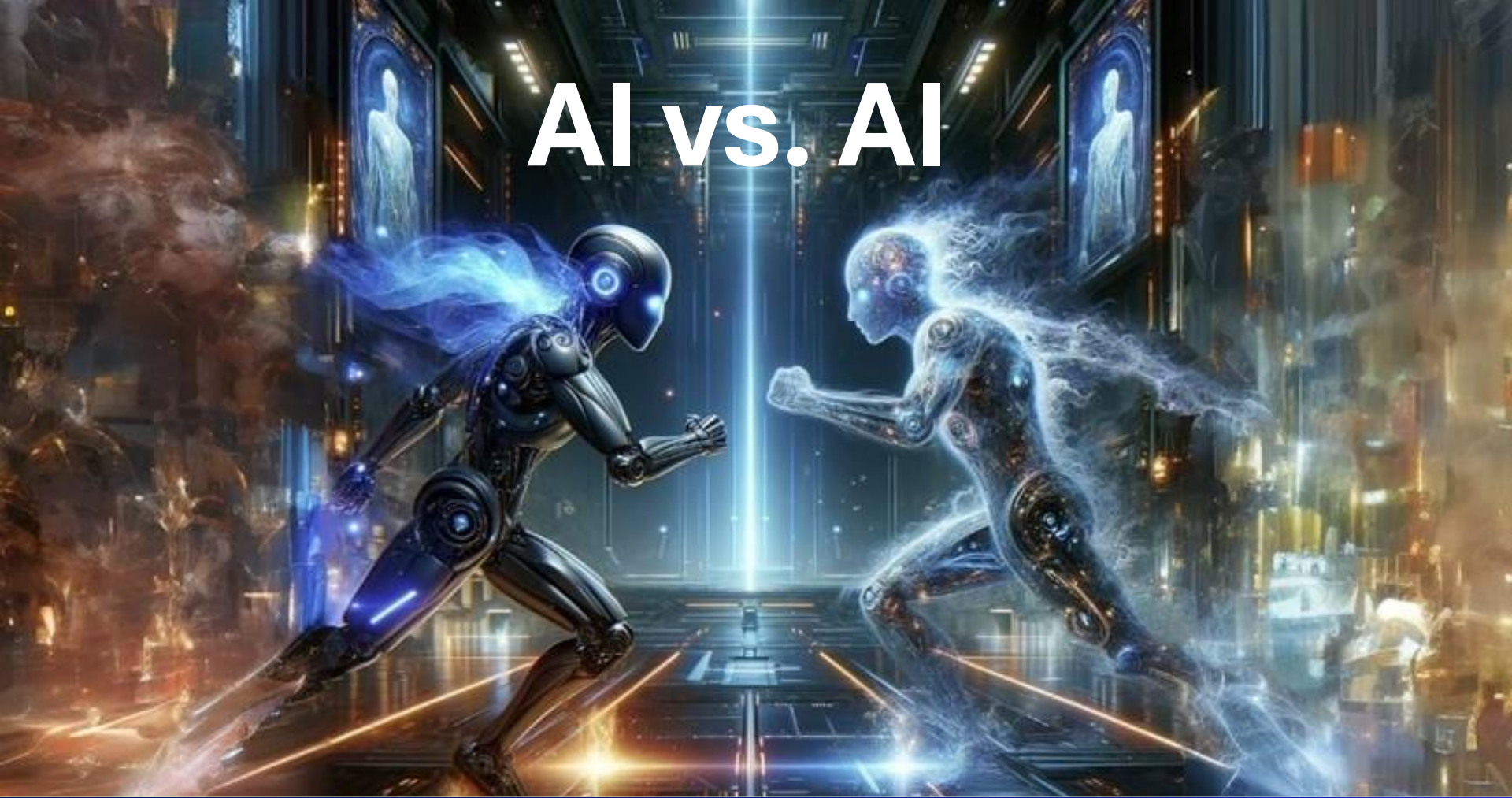
- AI needs to have good input and training data
- Data access challenges
- Solution consolidation

Compliance



- Regulatory and Compliance Implications of AI
- Privacy concerns
- Locked-in to AI models

AI vs. AI



Get your own Terminator
Join the Resistance

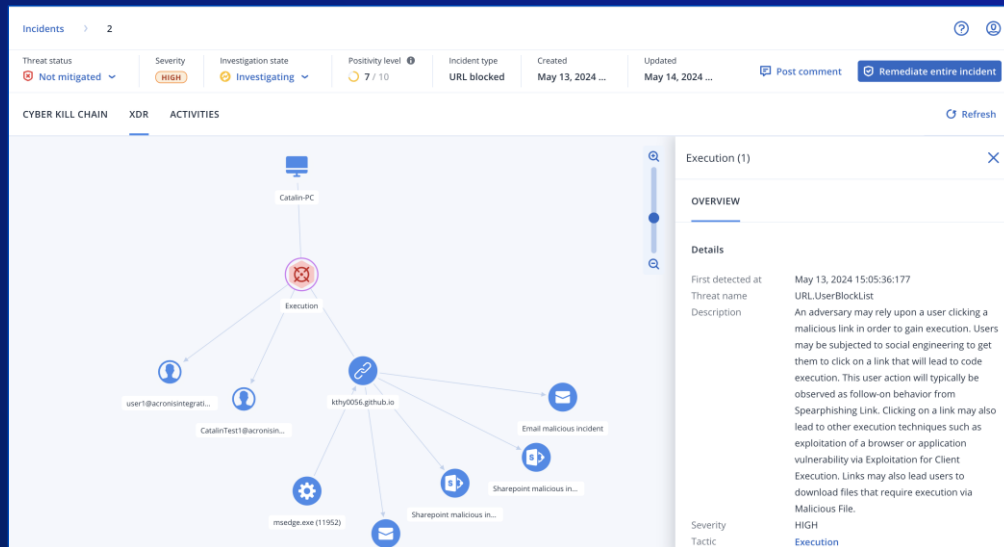


Acronis Cyber Protect Cloud

#CyberFit

Comprehensive protection for MSPs in a single solution

- 1 **Natively integrated, cross-NIST cybersecurity, data protection and endpoint management**
- 2 **Highly efficient, AI-driven protection for the most vulnerable attack surfaces (EDR and XDR)**
- 3 **A solution and platform built for MSPs by an MSP-first partner**



AI / ML in Acronis



Acronis Delivers the Most Complete Cybersecurity and Data Protection in a Single Solution



Natively integrated

- Complete integrated security stack
- AI and behavior-based detection
- Single agent and a single console and policy for all protection services



Highly efficient

- Low management effort
- Low impact on performance
- Fast technician training and customer onboarding



Built for MSPs and IT departments

- Ease of use
- Mass management for multitenant environments
- Platform for integrating IT tools

Cyber Security



Endpoint detection and response



Vulnerability assessment



Malware resistance



Email security



Investigation of incidents



Protection against ransomware

Data Protection



Backup



Disaster Recovery



Continuous data protection



Secure cloud storage

Management



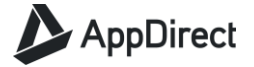
Patch management



Remote access

Expand with over 200 integrations

Commonly used by MSPs - SIEM, PSA, RMM-Tools



**Artificial Intelligence is no match
for human stupidity**



But hand in hand, they can be more productive

Acronis

Cyber Foundation
Program

**Share the success of
your growing business
by helping others**



**Get your free
CSR in a Box
training kit**



AI-powered integration across NIST



GOVERN

- Provisioning via a single agent and platform
- Centralized policy management
- Role-based management
- Information-rich dashboard
- Flexible reporting



IDENTIFY

- Software and hardware inventory
- Unprotected endpoint discovery
- Content discovery
- Data classification
- Vulnerability assessments



PROTECT

- Security configuration management
- Patch management
- Device control
- Data Loss Prevention
- Security training



DETECT

- AI/ML-based behavioral detection
- Exploit prevention
- Anti-malware and anti-ransomware
- Email security
- URL filtering



RESPOND

- Rapid incident prioritization
- Incident analysis
- Workload remediation with isolation
- Forensic backups
- Remote access for investigation



RECOVER

- Rapid rollback of attacks
- One-click mass recovery
- Self-recovery
- Backup integration
- DR integration

Acronis als Service Provider Partner

Ihr Erfolg ist unser Erfolg!

- **Schnelle Bereitstellung von Diensten** mit einem modularen Ansatz über eine einzige Konsole und einen einzigen Agenten
- Innovation ermöglicht **hochwertige Dienste**, die für Kunden jeder Größe zugänglich sind
- **Kontrolle der TCO** und Vereinfachung von Service-Tiering und -Management mit einer **einzigem, integrierten Plattform**
- **Acronis #CyberFit Partnerprogramm** und Enablement -



1

Agent



Policy



Konsole



Lizenz



Anbieter

Automation and AI / ML for defense



Better detection

- Clear out the background noise automatically — **reduce alert flood**
- Find the **anomalies** in the data set — adapt to new attack patterns
- **Adapt** a localized self-learning AI model to better protect your environment



Better response

- Find the **best mitigation** and respond faster and automatically
- Transfer **expert knowledge** into AI Model — free up experts' time
- Make **more data** available — gather, correlate, enrich, connect and index



Automation

- Facilitate manual tasks
- **Reduce** risks, errors and **complexity**
- **Automatically classify data and systems**

AI-based features

EDR/XDR incident summary

- AI generated incident summary
- Helps to quickly understand the impact of the incident
- Map to MITRE ATT&CK tactics

Attack summary

1. Attack techniques and tools used: The attacker used malicious PowerShell scripts and a ransomware simulator named "ransomware_simulator.exe" to execute the attack. The PowerShell script "edr_detection_test.ps1" was executed with elevated privileges and bypassed the execution policy. The ransomware simulator was executed with the command-line argument "--target_folder" to specify the target folder for encryption.

Execution ⓘ

- Aug 31, 2023 16:32:09:263

Suspicious activity detected with process `powershell.exe`.

Security AI Copilot

- AI Chatbot to interact with incidents and ask questions
- Find similar incidents
- Explain scripts and impacts
- Guidance on remediation

Chat Assistant

What remediation actions I can do for this incident?

Based on the information provided in the incident report and the script analysis, here are some recommended remediation actions for this incident:

1. **Isolate the affected system:** Immediately disconnect the compromised system from the network to prevent further spread of the ransomware or any other potential malware. This will help contain the incident and minimize the impact on other systems.

AI generated scripts & management

- AI-based script generation for PowerShell & Bash for automation
- ML-based monitoring and smart alerting
- ML-based disk health monitoring
- ML-assisted backup validation

Enhance the script to not only check dis

0 / 100 scripts generated ⓘ

```
1 $thresholdPercentage = 10
2 $smtpServer = "smtp.example
3 $from = "alert@example.com"
4 $to = "admin@example.com"
5 $subject = "Disk Space Alert
6
7 $servers = Get-Content "ser
```

AI/ML detection

- AI/ML based threat detection
- AI-based event correlation across endpoints
- AI-based prioritization of security incidents across endpoints
- AI-based malicious documents and scripts detection

⚠ Suspicious activity is detected

Device	DESKTOP-32F1F4
Process	C:\Windows\Syste
Monitored because	Parent process co
Suspicious because	Suspicious data h
Action	Revert using cach
Affected files	C:\KnowBe4\RsSi C:\KnowBe4\RsSi C:\KnowBe4\RsSi C:\KnowBe4\RsSi C:\KnowBe4\RsSi C:\KnowBe4\RsSi C:\KnowBe4\RsSi